**VASFAA Board Meeting, Oct 11, 2012 Liberty University**

Present: Board Members: Margaret Murphy, Biz Daniel, Ashley Reich, Brian De Young, Lisa Tumer, Etta Feinauer, Lisa Branson, Paul Farrar and Tarik Boyd. Lee Andes from Schev visiting. Absent: Melissa Barnes.

Meeting called to order at 1:07 by Margaret Murphy and quorum was established.

The agenda Approved and minutes circulated for approval

Lee Andes, our liaison with Schev, advised us that College Scholarship language needs to be changed so CSAP doesn’t go away. They are requesting funds from the legislature. Advised us to identify groupings of students who could receive the grants (targeting students most likely to lose the grant) such as those with emergency financial situations in families, adult students, single parents etc. He needs to make report to council at the end of the month to solidify how we would award. Private and state entities are looking into college affordability. We are decreasingly meeting need and affordability issues and it is heavy on the minds of legislators.

A discussion was held on how to define need.

Lisa Tumer- treasurer report- Our audit was finalized and taxes filed.

Motion to accept transitional minutes as is: Biz Moved, Brian seconded none opposed, motion carries.

Tabled e-mail meetings until board have had a chance to read and approve. Etta will send out via e-mail.

Scholarship reports from Biz. Reviewed New Century, Sue Ross Scholarship- discussion- either needs to be supported by income or additional funding to sustain it. Vern (funds management) is preparing us for the future so things can be funded. Make scholarship dependent on yearly earnings? Should we invest budget money and fund with that? Table doing anything today so can think about it and put forward in January.

Break

Meeting re-opened 1:59 PM

Site Selection John Brandt & Ashley Reich: Submitted matrix of 3 different locations for 2014 Conference. Omni (Richmond), Marriott (Richmond), and Embassy Suites (Hampton Rhodes)

Discussion was held: Richmond is central location, like change of location. What does board want? Examine cost of each.

Want to have lunches only (association will pay) breakfast on Wed only. One break a day.

Presidents’ reception Monday night

Tabled until January board meeting where they will have new statistics.

Lisa Branson- Jason Jarrett trying to learn as fast as possible how to use Wild Apricot Going to reach out to ECMC to divide up some of the duties to help

Newsletter has been completed and is on the web site.

Public Relations: giving out prizes today for attendees at meeting.

Super Saturday coming up and still seeking site coordinators

Brian De Young: CACG funds will be given to us but the amount is not known yet. We will not need the VERP funding per Margaret.

Awareness: Feb 9 Super Saturday- 5 regional coordinators (10 sites each) and will divide state into regions. ECMC has agreed to sponsor super Saturday. $976 left in the fund so will probably use for mailers. Last year spent most of $2,700 on the mailing list and mailing out fliers. A discussion was held of ideas on how to better reach the target population including going through guidance counselors. Look into posting on Virginia Wizard.

Membership: Motion made to approve the extension of dues to Oct 11 2012. Lisa Tumor moved, Brian DeYoung Seconded. No objection, motion carries.

Secondary School Relations: Stephanie, All members who volunteer in our super Saturday locations will be entered to win free Vafsaa membership to be paid from VERP funds. Need membership push in next several weeks.

Explore having a formalized presentation for next year for Guidance Counselor Workshops.

Tarik Boyd: Conference- First one at Liberty University and in spring will have another mini conference at yet to be determined location.

Biz: Conference report. Committee is formed for putting on the conference, adding an additional IT person for conference. Session information:

Opening speaker: Justin Drager

Greg Martin

Session topics: Pell, Understanding credit, payment plan updates, veterans benefits, CDR, Oct 29 her next meeting.

Paul Farrar: Read reports on Government Relations, Development and FOCUS. Question on list serve: why can’t people enter their own comments without being Administrators?

The next meeting will be January 25st with site to be picked by Ashley.

Lisa Tumor moved Meeting be adjourned, Biz seconded, no opposition or discussion. Motion carried. Meeting adjourned 3:34 PM.